

MINUTES

VIRGINIA SMALL BUSINESS FINANCING AUTHORITY BOARD OF DIRECTORS MEETING - LOAN BUSINESS

March 15, 2006 - 12:00 P.M.

**Eighth & Main Building, 3rd Floor Conference Room
Richmond, Virginia**

- I. Voting members present: Andy Brownstein, Hattie Hamlin, Greg Schnitzler (on behalf of the Honorable J. Braxton Powell), Pallabi Saboo, Jack Stephens, Michael Joyce, Jane-Scott Cantus, Jim Cheng, and Jeff Jones.
Others present: The Honorable Patrick Gottschalk, Scott Parsons, Jasen Eige (Senior Assistant Attorney General), Barbara Carter, Mary Jo Sisson-Vaughan, Patty Thorne, Anna Mackley Cobb, and Patricia Musial.

The meeting was called to order by Chairman Brownstein who then welcomed and introduced Secretary of Commerce and Trade, Patrick Gottschalk to the Board.

- II. Approval of Minutes - On a motion by Jim Cheng, seconded by Hattie Hamlin, the minutes of the February 15, 2006, Board of Directors Meeting - Loan Business were unanimously approved. (Ms. Saboo was not present for the vote.)

III. 501(c)3 Bond Application

- A. National Capital Area Council, Boy Scouts of America - Rockbridge County and Prince William County - up to \$10,000,000. Anna Mackley Cobb reviewed for the Board this request for 501 c 3 bonds to finance to renovate and expand one camp and complete the construction of another camp.

IV. **PUBLIC HEARING**

- A. National Capital Area Council, Boy Scouts of America - Rockbridge County and Prince William County - up to \$10,000,000 501(c)3 Bond. On a motion by Jane-Scott Cantus, seconded by Jeff Jones, the Board of Directors adopted a final resolution approving the issuance of 501(c)3 bonds to finance the renovation and expansion of Goshen Scout Reservation in Rockbridge County and to complete the construction of Camp Snyder in Prince William County.

V. Economic Development Loan Fund Application

- A. Halifax County IDA - \$2,000,000. Anna Mackley Cobb presented this application to the Board. On a motion by Jack Stephens, seconded by Jane-Scott Cantus, the Board of Directors unanimously approved a \$2,000,000 10-year term loan through the Economic Development Loan Fund to construct and partially equip a new 129,600 square foot facility for lease to a large manufacturer currently operating in the county and with VSBFA staff to look at excess lease payments being applied to pay senior lender debt and VSBFA debt.

VI. Fund Accounting Report - Scott Parsons informed the Board of the status of two of the Authority's loan programs. The Virginia Capital Access Program (VCAP) is out of money, participating banks have been notified, and the program has been closed down. The Environmental Compliance Assistance Fund (ECAAF), a program done in partnership with the Department of Environmental Quality, will be out of money next month.

VII. Discussion with Secretary of Commerce and Trade - Secretary Gottschalk spoke to the Board about the focus of Governor Kaine's administration. He discussed the Governor's support of and concern about issues facing small business and economic development. The Secretary also mentioned the budget and some of the projects in need of funding. Discussion ensued about the Governor's Opportunity Fund, BRAC, and other projects. Board members and staff asked various questions of the Secretary concerning the budget and the future of the Virginia Small Business Financing Authority.

VIII. The meeting was adjourned by the Chairman.